



**In this economic environment your team needs to be effective at engaging stakeholders and driving strategic change.** Experienced internal consultants understand that a clear vision, aligned expectations and carefully planned engagement are the keys to successful change. Howick Associates can help equip your team with the knowledge, skills, and tools to engage stakeholders, build buy-in, and drive change!

We are offering a public version of our workshop Internal Consulting for Results, on the web. This online applied learning experience introduces tools and principles proven effective at enhancing consultant's skills to create strategic partnerships, ask better questions, facilitate balanced employee engagement, and drive change more effectively.

Each 90 minutes session runs from 10:00 AM – 11:30 AM CST. The course dates are:

- Monday, July 27, 10 -11:30 AM CST
- Wednesday, July 29, 10 -11:30 AM CST
- Friday, July 31, 10 - 11:30 AM CST
- Monday, August 3, 10-11:30 AM CST
- Wednesday, August 5, 10-11:30 AM CST

Feedback from a recent participant in our online series:

*This is probably the most productive and engaging virtual learning experience I've had. The instructor never had issues with technology and always started/ended on time. The tools provided in the course are great "takeaways" that will allow participants to utilize and continue learning on this topic in their everyday duties.*

These sessions include pre work reading and coaching from a Howick Associates consultant between sessions. The program focuses on tools, techniques and templates that are essential for effective consulting:

- *A Trust Model, Partnership Agreement* template and *Assessing the Balance of Responsibility* template
- Emphasizing the use of High-Gain Questions, effective questioning with customers, and developing questioning strategies
- Integrating proven change management and employee engagement methods into the consulting process
- *Managing Complex Organizational Change Model, The Engagement Pyramid, and Howick Associates Tools for Engagement*

The program fee is \$750 per participant for the series of five workshops and coaching. To register or if you need more information contact Kathleen Cronin or Tamara Abraham at 1 800 236 3370 or [kcronin@howickassociates.com](mailto:kcronin@howickassociates.com) or [tabraham@howickassociates.com](mailto:tabraham@howickassociates.com) or visit our website at [www.howickassociates.com](http://www.howickassociates.com)

